

Subject: News from Berthoud Area Chamber of Commerce



## The Berthoud Business Bulletin

### What's New.....

[New Website](#)

[Relationship Building](#)

[Technology Event in Berthoud](#)

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[Networking at it's best....more cruise informaiton.](#)

[Open Range title sponsor for the BACC Golf Tournament](#)

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**Loveland Urgent Care**

August 20, 2010

Dear Don,

There are so many good informational articles contained in our newsletter this time that I hope you will look at each of them. Here is a link to interesting Human Resources information from Stephanie Hartsel at Iota Corp.



**Pay-For-Performance Plans.**

Don Dana - Executive Director

### News You Can Use

**Berthoud Area Chamber of Commerce New Website**

**Click here** to see the new website upgrades and advantages to our membership.

### Regional Networking

**Click Here** for a regional networking event in Frederick.

### Relationship Building Tip #1

When you're selling it's important to keep the conversation focused on your prospect's challenges and issues.

It's your responsibility to know what they need and to find the right product to satisfy that need. Just because you have other products doesn't mean you should lay them all on the table.



## **Berthoud Inn & Events**

### **Visit our Premier Members**

*Members without websites will show an error as the link.*

- **Berthoud Living Center**
- **Adams Bank & Trust**
- 
- Home State Bank**
- Fickel Attorney at Law**
- **United Country/Foothills Premier Properties, LLC**
- **Madd Castings, Inc.**
- **REMAX Town & Country**
- **Kitty Peterson & Associates**
- **Pickert Dairy, LLC**
- **Skybeam**
- **Mountain View Commercial Cleaning, Inc.**
- **Heron Lakes Golf Course**
- **Berthoud Recorder**
- **Weedin Insurance Agency**
  
- **PrairieStar**
- **Front Door Direct**
  
- Guaranty Bank and Trust**
  
- **Mueller & Associates, CPA, LLC**
- **Law Office of C. Jan Lord**
- **Brookside Gardens Event Center, Spa & Salon**
- **Open Range**
- **Engraving/ FX**

When you're presenting your solution give buyers enough information, and no more, about your solution and how it will benefit them, to convince them that they are justified in buying.

## **Microsoft Technology Event** **Come learn how to Modernize your Business PCs.**

Join us for an informative look at how to make the most of your current and future technology investment.

Modern PCs and current software can help you get the most value from your technology by providing:

- Fast, reliable, and highly secure experiences for users.
- Diagnostics and troubleshooting tools help you solve problems yourself.
- Navigation makes it easy to find and use built-in features.
- High performance means you will spend less time waiting for your computer to catch up with you.

When: **Friday - August 27<sup>th</sup>, 2010**

Time: **12noon-1pm**

Location: **Guaranty Bank, 807 Mountain Avenue (downstairs)**

About the speaker: **Del Hunter - CMIT Solutions of Northern Colorado**

At this event you'll also get a firsthand look at Microsoft® Office 2010 and Windows® 7. We'll have live demos, and a chance to win a great door prize.

Plus, event attendees and members will receive a certificate that will allow them to register for complimentary online software training when they purchase Office 2010

- **High Country Beverage**
- **Berthoud Weekly Surveyor**
- **CMIT Solutions of Northern CO**

**Mario the Peddler**

For a great family entertainment event.  
 Mario The Peddler Showing  
 November 5th and 6th  
 For more information [Click Here](#)

and/or Windows 7.

Don't miss this fun and exciting event. Space is limited so be sure to register today!

RSVP on our website calendar at [www.BerthoudColorado.com](http://www.BerthoudColorado.com)

**Take the Visitor Center Tour on Facebook.**

We now have pictures up so you can take the virtual tour of the Visitors Center, however; the in person tour is much better and at great prices you'll need to be sure to bring some extra cash for that special souvenir from your local Visitors Center. The Berthoud Area Chamber of Commerce and Visitors Center is located at 344 Mountain Avenue featuring a Visitors Center that includes Berthoud area artisans and Gifts from the Guild. Come by and check out the photography of Jennifer Stewart our Artist of the Month for August. Enjoy FREE Deep Rock water, coffee, or tea and a little snack while you browse the Visitor Center.



The Visitor Center can be accessed through the Chamber 9am - 1pm Mon - Fri.

Gifts from the Guild presents an introduction of Berthoud Artists/Crafters [Click Here](#)

**Business Monthly Luncheon**

**Sponsored by: Berthoud Inn & Events and Berthoud Surveyor**

**When: Aug 26, 2010@ Noon - 1PM**

**Where: Berthoud Inn & Events**

444 S. 1st Street

**Ribbon Cutting**

Larimer County Work Force

When: Aug 24th at 2:30pm

Where: Berthoud Area Chamber of Commerce

344 Mountain Ave.



## Cruising with the Chamber

*Networking at it's best*



Check out the amazing power point presentation on the link.

[Cruise Power Point](#)

## Community Events and News

### Habitat for Humanity



*In search of sponsors for their Fall Dinner and Silent Auction Items.*

Please [Click Here](#) for more information about how you can support Habitat for Humanity.



The Better Internet is Here.

### 1st Annual Open Range Communications/BACC Golf Tournament

*This will be an event to remember!*

Please join the BACC to raise funds for the BACC BHS Scholarship Fund.

This year we will try to raise enough money for the BACC Scholarship Fund with \$500 in proceeds going to a deserving graduate in May of 2011. Click the link to register.

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**Register NOW!**



**Here is how to get your ingredients into our Berthoud Business Bulletin**

Cooking up a good newsletter takes good ingredients from you.

### Follow up Links

[Candlelight Dinner Playhouse](#)

[For a short video of Joseph Click Here.](#)



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